

Introduction to Netpump Data FEBRUARY 2023





Netpump's Patented Software Helps Businesses Get The Maximum Performance From Their Network Infrastructure By Significantly Reducing Data Transfer Time And Cost

INTRODUCING NETPUMP DATA



01 Data Landscape

02 Business Challenges

03 Netpump Overview

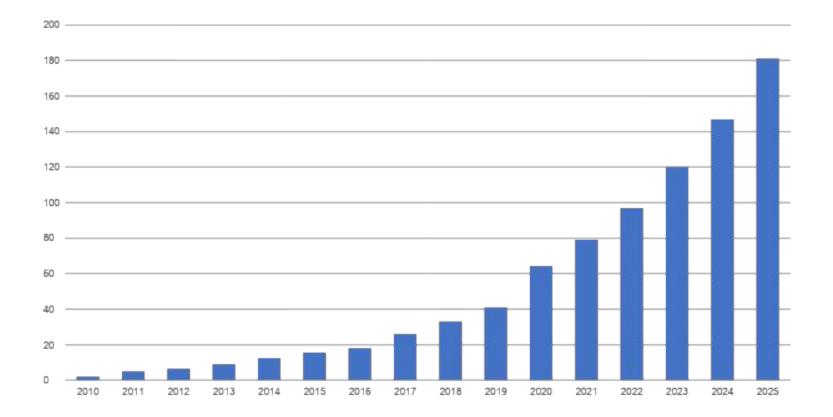
04 Working with us

05 Technical Appendix





The volume of data created and consumed continues to grow exponentially



Source: Statista, June 2021

BUSINESS CHALLENGES



850

945

394

80986

495

The surge in data use is leading to expanding business challenges 878



Customers, staff and partners are all intolerant of data delivery delays



Cost to serve has increased. The opportunity cost arising from poor network conditions may be even greater



Growing energy consumption from data movement means a bigger carbon footprint



Data acceleration tools are expensive, require skilled labour to operate and rely on cumbersome workflows





Netpump unlocks the potential of any TCP/IP connection with a purely software-based solution

NETPUMP DATA OVERVIEW



Netpump Data is a transfer protocol with market-leading performance





Operates by encoding data to optimally sized segments to ensure that packets always move at their peak capacity



Works with existing infrastructure and requires no end-user training at all



Data agnostic: Will transfer **any** binary file, including all forms of encrypted data



Compatible with all TCP/IP enabled network and software environments. Improves SD-WAN, IBN and Edge computing.



Can accelerate private cloud workflows without relying on third party servers that may compromise network security

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NETPUMP DATA OVERVIEW



Netpump Data provides a fast, sustainable and secure solution to data transfer that significantly lowers costs



Reduce file transfer time by around 70%* to deliver productivity gains and an enhanced end-user experience



Will significantly lower network infrastructure spend (SD WAN, Gbps line and data acceleration) as **pricing starts at just \$0.02/GB**⁺

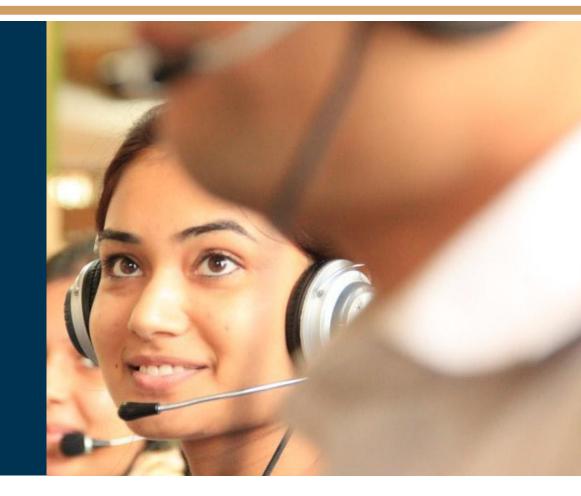


Serves sustainability goals by using 50% less energy during data transfer



Invisible to the end user, other than improved network performance, with no changes to existing workflows

* Independent testing by Interactive; <u>Full report available here</u>.
† Min 50TB annually; Please see full terms and conditions.



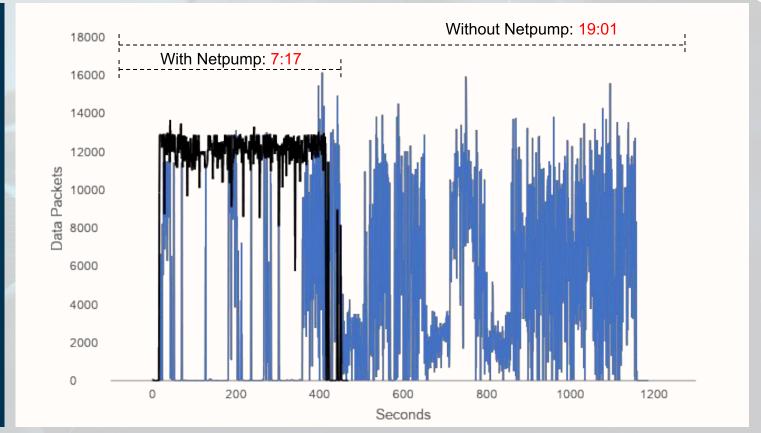


Independent testing shows that Netpump Data reduces data transmission time by around 70%

Interactive performed comprehensive independent testing across several connection types and hosting environments – the full report may be accessed **here**.

Netpump enabled around 50% more data per second throughput on low latency localized networks and up to 10x accelerated delivery speed on high latency public networks.

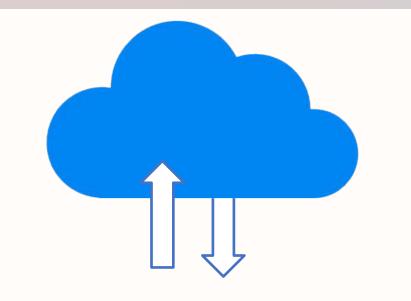
Data transferred: 4.39GB Network Speed: 80 Mbps Latency: 19ms Origin: Windows Server 2016 VM Destination: Windows 8.1 Pro



NETPUMP DATA OVERVIEW

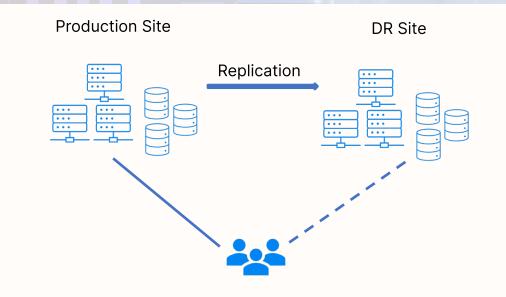


Key Use Case Illustrations: Netpump reduces the time needed for cloud migrations and disaster recovery



Cloud migrations

Speed up cloud transformation projects by moving data from on-premises servers to the cloud more efficiently.



Disaster recovery (DR)

Speed up the replication of data from production to DR site. Netpump is agnostic and is able to transport encrypted and compressed data without any problems



Netpump provides a usage-based software solution to reduce transfer time, operating costs and energy consumption

(intel)

10

Dell

THERSON

EM

IMPLEMENTATION OVERVIEW



Working with us is simple



Pricing starts at \$0.02/GB and diminishes with volume. No lock in contracts: Only pay for what you use.



Easy deployment with reliable ongoing support. No need for hardware upgrades or end-user training



24/7 onshore support from dedicated account managers with robust SLA standards provided by Pacbyte and Interactive.

Please contact us to arrange a free demonstration.

"Netpump has a over its hardware-based competitors as operational and management costs for hardware-based solutions add substantially to solution costs."

Jason Smith, Enterprise Architect at Interactive

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WORKING WITH US



Thank-you for your time.

We look forward to discussing how we can **add value** to your network.

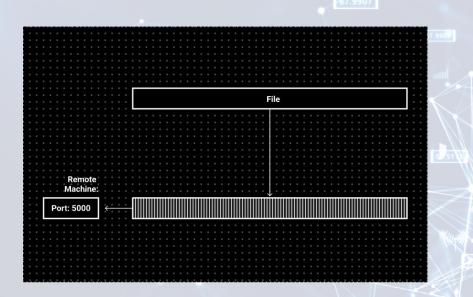
For further technical information, visit: www.netpump.com/faqs/

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NETPUMP DATA TECHNICAL APPENDIX

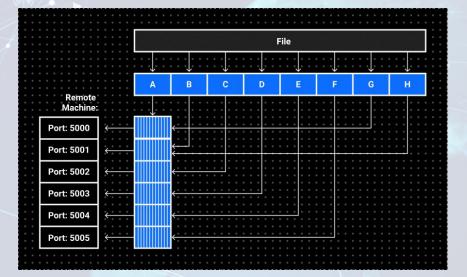


Netpump's protocol is much more resilient to packet transfer error



Ordinary TCP/IP uses contiguous transfer and is fragile to packet transfer error

When packets are received with an error over TCP/IP, a request for re-transmission is sent and until an error-free packet is received, transfer time is cut in half to allow re-transmission. This problem gets worse with each successive error.



Netpump encodes data to optimally sized segments to ensure packets always move at peak capacity

Optimised data segmentation and non-contiguous transfer greatly reduces the risk of access congestion, enables accelerated delivery, and accesses the latent capacity of available bandwidth.

See US Patent: <u>8,510,459</u> See US Provisional : <u>16/338990</u>

NETPUMP DATA TECHNICAL APPENDIX

Netpump Data uses multi-threaded data segment transmission to outperform its peers

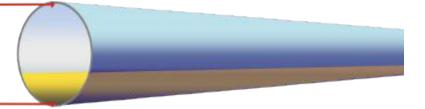
Competitors use TCP acceleration or FASP which rely on dedicated servers but they do not improve the underlying error packet retransmission.

Netpump's protocol segments data differently so that error packets that would otherwise be lost are transmitted successfully.

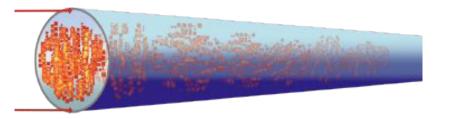
These performance gains do **not** depend on servers and will occur on any TCP connection.

100Mbps Connection speed example

Download speed on a congested line *without* Netpump at 46 Mbps



Download speed on a congested line *with* Netpump is 98 Mbps



IMPLEMENTATION OVERVIEW



Use your existing administration tools to install Netpump (or we can do it for you)



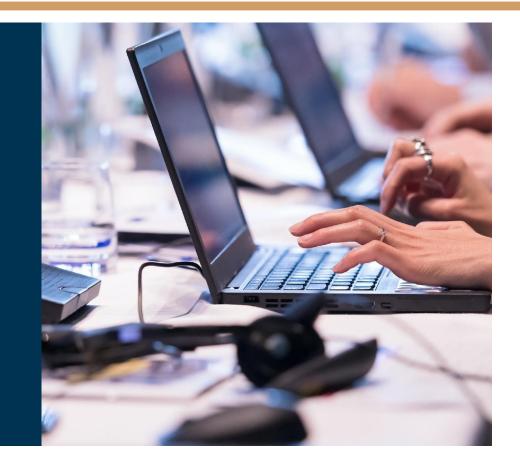
On the **Client Side**, an application is installed to run the Netpump service using a supplied script (e.g., desktops or laptops)



Can be installed and configured using your existing administration tools e.g., Microsoft SSCM, Jamf



Easily incorporated onto your enterprise disk image for automatic provisioning on new machines



IMPLEMENTATION OVERVIEW



Use your existing administration tools to install Netpump (or we can do it for you)



On the **Server Side**, Netpump is installed as a service using a supplied script



Works with your existing server administration tools e.g. Windows Admin Centre



Install Netpump on your gateway server for immediate performance gains prior to deployment to all clients





Compared To Our Peers NetpumpData

Is Faster, Less Expensive And More Versatile

WAN accelerator completition matrix

	Netpump	IBM Aspera	Signiant	Data Expedition
Starting Price (Lowest Volume Tier)	\$0.02/GB	\$1.00/GB	ΡΟΑ	\$2,000 PER SERVER FOR 3 MONTHS
Delays Further Capital Costs	YES	NO	NO	NO
100% Pure Software	YES	NO	NO	NO
Protocol Type	ТСР	FACP	UDP	UDP
Requires Third-party Infrastructure Or Hardware	NO	YES	YES	YES
Closed Or Air Gapped Network Capabilities	YES	NO	NO	NO
Requires Change Of Protocol On Smart Devices	NO	YES	YES	YES
Requires Cdn Or Other Provider Servers	NO	YES	YES	YES
Data Transmission Method	UNIQUE	TRADITIONAL	TRADITIONAL	TRADITIONAL